



P.O. Box 1749
Halifax, Nova Scotia
B3J 3A5 Canada

Item No. 21.9
Halifax Regional Council
February 11, 2025

TO: Mayor Fillmore and Members of Halifax Regional Council

FROM: Cathie O'Toole, Chief Administrative Officer

DATE: January 22, 2025

SUBJECT: Award of Contracts – Quarterly Report October 2024 to December 2024

INFORMATION REPORT

ORIGIN

Award of Contracts – Quarterly Report October 2024 to December 2024

EXECUTIVE SUMMARY

As required by the Procurement Policy 2022-012-ADM the Director of Procurement shall provide a report to the Council Members at least quarterly. This is for information only and there is no risk to report.

BACKGROUND

The purpose of this report is to provide a listing of all contracts approved from October 1, 2024, to December 31, 2024. The data for awarded contracts for the period October 1, 2024, to December 31, 2024, has been summarized in the table. The information contained in the attached table has previously been shared with Council via the Weekly CAO Award Report and the list of Solicitations Posted. Questions related to specific solicitations may best be addressed by the applicable business unit.

For RFP award reports – Effective October 1, 2019, to protect the confidentiality of the bids/proposals and to ensure compliance with the Procurement policy, HRM RFP award reports will only contain the names of those who submitted proposals and the value of the winning submission. Award reports for Request for Tender and Request for Quotation will continue to contain the value of all qualified bids (as communicated to Mayor and Council on September 16, 2019).

All reports recorded in the attached table are available for viewing from the Procurement Department. Excludes reports that are marked Private & Confidential.

FINANCIAL IMPLICATIONS

The financial implications, including budget details and account details of each award, are clearly stated in the Financial Implications section of the individual reports which are on file in the Procurement Department. All reports involving project funding were reviewed and confirmed by staff in Procurement and Accounting. Funding for these projects is available in the approved Project or Operating budget.

Value of awards – \$37,845,529

Total number of solicitations – 60

Competitive procurements – 54 or 90%

- Alternative procurements – 6 or 10%

COMMUNITY ENGAGEMENT

No community engagement was required.

LEGISLATIVE AUTHORITY

Administrative Order 2022-012-ADM, The Procurement Policy

Section 28(1) of the Procurement Policy provides that Regional Council may approve contract awards of any amount. Section 28(2)(a) further specifies that a contract award must be forwarded to Council for approval if:

- (i) the award commits the Municipality to making capital expenditures in a future fiscal year and exceeds the amounts allocated for the project in Council's multi-year capital plan;
- (ii) the award commits the Municipality to making operating expenditures in a future fiscal year and exceeds either \$5,000,000, or a term of 5 years;
- (iii) there is legislative requirement for Council to approve the award; or
- (iv) the CAO is of the opinion that the award is a matter best dealt with by Council.

Section 31 of Administrative Order 2022-012-ADM The Procurement Policy states:

- (1) The Director of Procurement shall provide a report to the Council members, at least quarterly, containing a list of:
 - (a) all awards approved by the CAO;
 - (b) all awards exceeding \$100,000; and
 - (c) all awards exceeding \$50,000 resulting from Alternative Procurement.
- (2) The report shall show the name of the contract, the name of the successful supplier, the amount of the contract, and the budgetary estimate.

ATTACHMENTS

Appendix A - Award of Contracts - Quarterly Report – October 1, 2024, to December 31, 2024

Award of Contracts - Quarterly Report

Appendix A

Tenders Title of Report	Name of Company	Bid Price (net HST)	Budget/Cost Estimate	Account #	Details/ Cost Share Amount
Executive Director Awards over \$100,000					
<input checked="" type="checkbox"/> Award Request for Procurement 24-0407 Cardio Equipment For CGC	Johnson Health Technologies Canada** LIVun Ltd. Spartan fitness: True Fitness Bid Spartan fitness	\$339,184* \$398,872 \$435,660 \$449,775	\$125,000	CB200001	Highest scoring qualified bidder.
<input checked="" type="checkbox"/> Award Request for Procurement 2024-0570 Supply and Delivery of One (1) Rental Hot Box Asphalt Trailer	Atlantic Coastal Equipment**	\$29,164*	\$29,164	R743	Highest scoring qualified bidder.
<input checked="" type="checkbox"/> Award Request for Procurement 2024-0509 Shearwater Flyer Off-Leash Dog Park	3302835 NS LTD (RnS Landscaping)** Total One Contracting Inc. Oakhill Outdoor Blunden Construction Ltd. Turf Masters Landscaping	\$429,675* \$515,651 \$631,745 \$657,015 \$664,143	\$500,000	CP210013	Highest scoring qualified bidder.
<input checked="" type="checkbox"/> Award Request for Procurement 2024-0024 Crack Sealing Various Locations	Dexter Construction Company** Provincial Pavement Markings Maecon Infrastructure Services	\$404,213* \$469,287 \$491,813	\$400,000	CR200006	Highest scoring qualified bidder.
Award Request for Procurement 2024-0594 Fabrication of Handrails for BTC & RLTC	Ace Machining** VEP Atlantica contractors	\$17,520* n/a n/a	\$17,520	R938	Awarded to the only qualified bidder.
Award Request for Procurement 2024-0110 Cogswell Storytelling Engagement Program - Mi'kmaw and Urban Indigenous Community	Lindsay Francis**	\$78,168*	\$80,000	CT000007	Awarded to the sole proponent.
<input checked="" type="checkbox"/> Award Request for Procurement 2024-0115 Cobequid Road Bus Stop Accessibility Improvement	Dexter Construction Company** Atlantic Road Construction & Paving Limited Basin Contracting Limited	\$263,191* \$402,304 \$446,954	\$170,188	CM180008	Highest scoring qualified bidder.

<input checked="" type="checkbox"/> Award Request for Procurement 2024-0424 Shaunslieve Drive Transit Stop Upgrades	Dexter** ARCP	\$273,679* \$293,248	\$50,000 <u>\$350,000</u> \$400,000	CR200001 CM190002 / CM180008	Highest scoring qualified bidder.
Award Request for Procurement 2024-0628 Police Clothing 2024 Cadet Program	Cleve's Source or Sports** Sportwheels Sports Excellence	\$11,599* \$12,731	\$11,599	P505	Awarded to the lowest bidder.
<input checked="" type="checkbox"/> Award Request for Procurement 2024-0304 Carroll's Corner Community Centre Renovation	Jim Kimber Construction Inc.** Acadian Construction (1991) Ltd Avondale Construction Limited Blunden Construction Limited MBA GROUP Ltd. PCL Constructors Canada Inc.	\$513,718* \$636,457 \$557,310 \$526,644 \$659,609 \$706,016	\$502,659	CZ230100 CB210019 CB200006	Highest scoring qualified bidder.
<input checked="" type="checkbox"/> Award Request for Procurement 2024-0562 Police Lunchroom Renovation	Blunden Construction Ltd** MBA Group Limited Avondale Construction PCL Constructors Canada	\$302,429* \$372,301 \$488,663 \$541,244	\$417,144	CB200015	Highest scoring qualified bidder.
<input checked="" type="checkbox"/> Award Request for Procurement 2024-0229 Whistleblower Intake Program/Provider	Whistleblower Security**	\$33,789*	\$20,000	E110	Highest scoring qualified bidder.
<input checked="" type="checkbox"/> Award Request for Procurement 25-5004 Chocolate Lake Dam Rehabilitation	Mitchelmore Engineer Co.*	\$462,983*	\$600,000	CZ230600	Highest scoring qualified bidder.
<input checked="" type="checkbox"/> Award Request for Procurement 2024-0481 Musquodoboit River Watershed Municipal Floodline Mapping Field Data Collection Program	Dillon Consulting Limited** GHD Limited Stantec Consulting Limited	\$431,260* n/a \$372,218	\$1,000,000	C450	Highest scoring qualified bidder.
<input checked="" type="checkbox"/> Award Request for Procurement 2024-0554 Evergreen House Window Replacement	Blundon Construction Ltd.** Schooner General Contracting Ltd.	\$78,477* \$153,045	\$187,715	CB220002	Highest scoring qualified bidder.
<input checked="" type="checkbox"/> Award Request for Procurement 2024-0214 William King and (Temp) St. Joseph A. McKay Elementary School Playground Replacements	3297145 Terra Industrial**	\$198,143*	\$200,000	CP200001	Highest scoring qualified bidder.
<input checked="" type="checkbox"/> Award Request for Procurement 24-0536 2024/25 Cyclical Street Tree Pruning – Zone 1	TreeWorks** Asplundh	\$392,168* \$404,463	\$392,168	R845	Highest scoring qualified bidder.

<input checked="" type="checkbox"/> Award Request for Procurement 24-0536 2024/25 Cyclical Street Tree Pruning – Zone 3	TreeWorks** Asplundh	\$206,646* \$225,007	\$206,646	R845	Highest scoring qualified bidder.
<input checked="" type="checkbox"/> Award Request for Procurement 24-0536 2024/25 Cyclical Street Tree Pruning – Zone 4	TreeWorks Asplundh**	\$231,539 \$205,855*	\$205,855	R845	Highest scoring qualified bidder.
<input checked="" type="checkbox"/> Award Request for Procurement 24-0536 2024/25 Cyclical Street Tree Pruning – Zone 5	TreeWorks** Asplundh	\$60,658* \$64,725	\$60,658	R845	Highest scoring qualified bidder.
<input checked="" type="checkbox"/> Award Request for Procurement 24-0536 2024/25 Cyclical Street Tree Pruning – Zone 6	TreeWorks** Asplundh	\$41,566* \$47,586	\$41,566	R845	Highest scoring qualified bidder.
<input checked="" type="checkbox"/> Award Request for Procurement 24-0536 2024/25 Cyclical Street Tree Pruning – Zone 8	TreeWorks Asplundh**	\$62,801 \$57,378*	\$57,378	R845	Highest scoring qualified bidder.
<input checked="" type="checkbox"/> Award Request for Procurement 24-0536 2024/25 Cyclical Street Tree Pruning – Zone 9	TreeWorks** Asplundh	\$104,109* \$112,942	\$104,109	R845	Highest scoring qualified bidder.
<input checked="" type="checkbox"/> Award Request for Procurement 24-0536 2024/25 Cyclical Street Tree Pruning – Zone 10	TreeWorks Asplundh**	\$79,383 \$71,504*	\$71,504	R845	Highest scoring qualified bidder.
<input checked="" type="checkbox"/> Award Request for Procurement 2024-0501 Community Engagement Consultant - French Strategies	A-Propos Consultants** Vignola Strategies	\$20,836* \$19,788	\$20,000	E402	Highest scoring qualified bidder.
<input checked="" type="checkbox"/> Award Request for Procurement 2024-0599 Removal of Bell Road Bollards	Dirt Road Contracting Ltd.** L. A. Nichols Group Limited Night Vision Clean Maintenance Ltd. United Structures Inc. Metro Fence Inc	\$7,791* \$8,408 \$8,744 \$14,574 \$14,574	\$25,000	CR200001	Highest scoring qualified bidder.
<input checked="" type="checkbox"/> Award Request for Procurement 2024-0593 Type 2 Structure Protection Units (2 Units)	Wasp Manufacturing Ltd** A.S. Roach Fire services Ltd.	\$479,118* \$571,477	\$1,550,000	CE240002	Highest scoring qualified bidder.
<input checked="" type="checkbox"/> Award Request for Procurement 2024-0637 Audio Equipment	Accessible Hearing Solutions**	\$24,014*	\$29,555	D850	Highest scoring qualified bidder.

<input checked="" type="checkbox"/> Award Request for Procurement 2024-0638 Supply and Deliver One Crew Cab with Dump	Bruce Leasing Limited** MacPhee Ford O'Regan's Chevrolet Buick GMC Cadillac	\$116,990* \$133,468 \$145,386	\$119,929	CV240002	Highest scoring qualified bidder.
Award Request for Procurement 2024-0699 Request for Quotation - Commercial Stove	Russell Food Equipment** JR Mahoney Ltd. (no installation)	\$10,788* \$10,319	\$10,000	CB000052	Lowest qualified bidder.
<input checked="" type="checkbox"/> Award Request for Procurement 2024-0613 Snow & Ice Control – Rural, Fire Stations & Hydrants (Groups A & B)	Shore Thing Excavation and Landscaping Design Inc. Weldon Logan**	\$383,981 \$213,773*	\$175,000	F160	Highest scoring qualified bidder.
<input checked="" type="checkbox"/> Award Request for Procurement 2024-0613 Snow & Ice Control – Rural, Fire Stations & Hydrants (Group C)	Shore Thing Excavation and Landscaping Design Inc. Weldon Logan**	\$248,279 \$157,266*	\$175,000	F160	Highest scoring qualified bidder.
<input checked="" type="checkbox"/> Award Request for Procurement 2024-0616 Supply and Deliver One (1) HD Truck with Dump Body	Bruce Leasing Limited O'Regan's Chevrolet Buick GMC Cadillac** MacPhee Ford Falcon Equipment Ltd.	\$103,691 \$103,941* \$120,561 \$144,958	\$92,071	CV240002	Highest scoring qualified bidder.
<input checked="" type="checkbox"/> Award Request for Procurement 2024-0627 Supply and Deliver Four (4) One Ton Trucks with Plow	3041518 Nova Scotia Limited Bruce Leasing Limited MacPhee Ford O'Regan's Chevrolet Buick GMC** Steele Chevrolet Buick GMC Cadillac	\$387,078 \$430,555 \$482,856 \$394,906* \$408,572	\$208,572 <u>\$240,000</u> \$448,572	CV240004 CV240001	Highest scoring qualified bidder.
<input checked="" type="checkbox"/> Award Request for Procurement 2024-0550 Supply and Deliver One 3500 Truck with Dump Body	O'Regan's Chevrolet Buick GMC Cadillac** Bruce Leasing Limited MacPhee Ford	\$119,584* \$120,923 \$136,505	\$120,000	CV240001	Highest scoring qualified bidder.
<input checked="" type="checkbox"/> Award Request for Procurement 2024-0374	MCG's Holdings Limited O/A Five Star Roofing & Masonry** Acadia Roofing & Contracting Heritage Restoration Metro Roofing Limited Tectra Group Inc.	\$66,482* \$134,154 \$169,606 \$289,707 \$1,551,831	\$225,000	CB200005	Highest scoring qualified bidder.

<input checked="" type="checkbox"/> Award Request for Procurement 2024-0592 RFSO Radio & Battery Vehicle Charging Bases	Hitech Communications Ltd** Nova Tronics Purelogic IT Solutions Prototype Integrated Solutions	\$374,105* \$381,551 \$383,304 \$484,806	\$259,800	CE24001	Highest scoring qualified bidder.
<input checked="" type="checkbox"/> Award Request for Procurement 2024-0556 Design Services - Fire Station #50	Acre Architects** Fathom Studios	\$122,537* \$252,935	\$130,358	CB000088	Highest scoring qualified bidder.
<input checked="" type="checkbox"/> Award Request for Procurement 2024-0214 William King and (Temp) St. Joseph A. McKay Elementary	PlayPower LT Canada Inc.** 3297145 Terra Industrial	\$333,428* \$333, 715	\$304,500 <u>\$30,000</u> \$334,500	CP200001 CCV02711	Highest scoring qualified bidder.
<input checked="" type="checkbox"/> Award Request for Procurement 2024-0624 Groundwater Assessments	CBCL**	\$67,291*	\$200,000	C320	Highest scoring and only qualified bidder.
<input checked="" type="checkbox"/> Award Request for Procurement 2024-0629 Fire Boat 1 (FB1) Surface Maintenance, Recoating Requirements, and Drydocking	Lunenburg Shipyard Ltd**	\$15,798*	\$15,798	R981	Highest scoring and only qualified bidder.
<input checked="" type="checkbox"/> Award Request for Procurement 2024-0608 Snow & Ice Control - Ferries and Marine Infrastructure	Night Vision Clean Maintenance Ltd. Ground Force Property Services Metro Fence Inc.**	\$1,086,796 \$412,076 \$380,558*	\$90,000	R661	Highest scoring qualified bidder.
<input checked="" type="checkbox"/> Award Request for Procurement 2024-0611 Design Services - Alderney Gate 4th Floor	Rayleen Hill Architecture** Design** Smith Grimley Harris Design Partners Zeidler Architecture Inc.	\$312,817* \$277,432 \$546,194	\$365,001	CB190011	Highest scoring qualified bidder.
<input checked="" type="checkbox"/> Award Request for Procurement 2024-0636 Supply and Install Solar Bollard Lights – DeWolf Park	Greendale Resources Inc** Wilcraft Concrete Services Limited	\$102,513* \$156,197	\$150,000	CZ230700	Highest scoring qualified bidder.
<input checked="" type="checkbox"/> Award Request for Procurement 2024-0588 Ferry Fleet Marine Safety Management System	10214388 Canada Ltd Colliers Project Leaders Lerus Consulting**	\$234,644 \$193,216 \$28,533*	\$50,000	R661	Highest scoring qualified bidder.
<input checked="" type="checkbox"/> Award Request for Procurement 2024-0670 Community Recreation Exercise Equipment	Johnson Health Technologies Canada Inc** Spartan Fitness Kinetic Solutions Fitness Superstore Inc LIVun Ltd.	\$26,382* \$29,565 \$32,866 \$38,573 \$39,212	\$45,625	D410	Highest scoring qualified bidder.

CAO Awards

<input checked="" type="checkbox"/> Award Request for Tender 2024-0405 Lockview High School Park All Weather Field - site works	Dexter Construction** Brycon Construction Total One Contracting Sackville Trenching	\$3,503,655* \$3,585,352 \$3,856,255 \$3,846,665	\$2,900,000	CP240001	Awarded to the highest scoring bidder.
<input checked="" type="checkbox"/> Award Request for Proposal 2024-0122 Salt Scales Technology Project	Advatek Systems** All Weigh Systems	\$346,054*	\$600,000	CI230003	Awarded to the highest scoring proponent.
<input checked="" type="checkbox"/> Award Request for Standing Offer and Scheduling Agreement 2024-0354 Snow and Ice Control Services - Various Locations	Teak Tree Enterprises** <u>(Groups 1, 2, 4 & 6)</u> Trim Landscaping** <u>(Group 3)</u> Metro Fence** <u>(Group 5)</u>	Group 1 - \$374,958* Group 2 - \$162,558* Group 4 - \$473,440* Group 6 - \$779,155* Group 3 - \$432,907* Group 5 - \$593,335*	\$2,953,593 (for five years)	W200 / R681 / R680 / F160 / B048	Awarded to the highest scoring bidders in each group.
Award Request for Proposal 2024-0262 Windsor Street Exchange – Design- Phase 1	Dexter Construction**	\$9,411,738* (See attached report for cost sharing numbers)	\$8,000,000	CT190010	Awarded to the highest scoring and only proponent.
Award Request for Proposal 2024-0386 Audio Upgrades - Scotiabank Centre	SoloTech Inc** Aligned Vision Group Inc	\$3,320,532*	\$3,250,000	CB200008	Awarded to the highest scoring proponent.
Award Request for Proposal 2024-0474 Managed Detection & Response Solution	IMP Solutions** Sophos Rapid7 Crowdstrike	\$3,587,208*	\$2,630,000	CI240004	Awarded to the highest scoring proponent.
Award Request for Tender 2024-0555 Argyle & Grafton Street Trench Drain Remedial Work	Trim Landscaping**	\$520,945*	\$500,000	CT190001 / CT200007	Awarded to the highest scoring and only bidder.

Award Request for Tender 2024-0286 Thistle Street - Recapitalization and Traffic Calming	Atlantic Road Construction** Dexter Construction Ocean Contractors Sackville Trenching Cumberland Paving Basin Contracting	\$1,677,125* \$2,121,251 \$2,384,692 \$2,446,928 \$2,586,408 \$3,126,971	\$2,000,000	CR200006 / CT190006	Awarded to the highest scoring bidder. Cost sharing with HWC for \$737,164.
Council Awards					
Alternative Awards					
Alternative Award 2024-0386 Scotiabank Centre Audio Upgrades	SoloTech Inc.	\$3,320,532		CB200008	Alternative Award
Alternative Award 2024-626 Supply and delivery of network switches and racking for Scotiabank Centre	COMPUGEN Inc.	\$428,989		CB200008	Alternative Award
Alternative Award 2024-0707 Supply and install of replacement boiler at Greenfoor Energy Centre	MasterTech HVAC and Plumbing	\$169,024		CP190001	Alternative Award
Alternative Award 2024-0590 FULL SIZE CARGO VAN	Bruce Leasing Ltd	\$88,263		CM200003	Alternative Award
Alternative Award 23-259 Extension of electrical transmission lines at Burnside Business Park	Nova Scotia Power	\$88,184		CQ220002	Alternative Award
Alternative Award 2024-0619 Training Delivery of Watercraft Rescue and Surface Water Rescue (SFWR)	Survival Systems Training	\$80,400		MFH20SOP	Alternative Award
Net Total		\$37,845,529	\$33,265,675		

* Recommended Bidder

** Amount of Award

*** Social Value

N/A – Standing offers have no guaranteed spend; expenses covered through operations. All reports involving project funding were reviewed, and confirmed, by staff in Finance. Funding for these projects is available in the approved Project or Operating budget. In instances where only 1 bid was received, the business unit and procurement have reviewed the submission to ensure it represents best value for the municipality. Note that Alternative Procurement Awards show no assigned budget due to the unplanned nature of the procurement. For RFP award reports – Effective October 1, 2019, to protect the confidentiality of the bids/proposals and to ensure compliance with the Procurement policy, HRM RFP award reports will only contain the names of those who submitted proposals and the value of the winning submission. Award reports for Request for Tender and Request for Quotation will continue to contain the value of all qualified bids (as communicated to Mayor and Council on September 16, 2019).