



P.O. Box 1749
Halifax, Nova Scotia
B3J 3A5 Canada

Item No. 21.3
Halifax Regional Council
May 27, 2025

TO: Mayor Fillmore and Members of Halifax Regional Council

FROM: Cathie O'Toole, Chief Administrative Officer

DATE: May 8, 2025

SUBJECT: Award of Contracts – Quarterly Report January 2025 to March 2025

INFORMATION REPORT

ORIGIN

Award of Contracts – Quarterly Report January 2025 to March 2025

EXECUTIVE SUMMARY

As required by the Procurement Policy 2022-012-ADM the Director of Procurement shall provide a report to the Council Members at least quarterly. This is for information only and there is no risk to report.

BACKGROUND

The purpose of this report is to provide a listing of all contracts approved from January 1, 2025, to March 31, 2025. The data for awarded contracts has been summarized in the Appendix A. The information contained in the attached table has previously been shared with members of Council via the Weekly CAO Award Report and the list of solicitations posted. Questions related to specific solicitations may best be addressed by the applicable Business Unit.

For RFP Award reports – Effective October 1, 2019, to protect the confidentiality of the bids/proposals and to ensure compliance with the Procurement Policy, HRM RFP award reports will only contain the names of those who submitted proposals and the value of the winning submission. Award reports for Request for Tender and Request for Quotation will continue to contain the value of all qualified bids (as communicated to Mayor and Council on September 16, 2019).

All reports recorded in the attached table are available for viewing from the Procurement Department. This excludes reports that are marked Private & Confidential.

FINANCIAL IMPLICATIONS

The financial implications, including budget details and account details of each award, are clearly stated in the Financial Implications section of the individual reports which are on file in the Procurement Department. All reports involving project funding were reviewed and confirmed by staff in Procurement and Accounting. Funding for these projects is available in the approved Project or Operating budget.

Value of awards – \$28,792,151

Total number of solicitations – 65

Competitive procurements – 53 or 82%

- Alternative procurements – 12 or 18%

COMMUNITY ENGAGEMENT

No community engagement was required for this report.

LEGISLATIVE AUTHORITY

Administrative Order 2022-012-ADM, The Procurement Policy

Section 28(1) of the Procurement Policy provides that Regional Council may approve contract awards of any amount. Section 28(2)(a) further specifies that a contract award must be forwarded to Council for approval if:

- (i) the award commits the Municipality to making capital expenditures in a future fiscal year and exceeds the amounts allocated for the project in Council's multi-year capital plan;
- (ii) the award commits the Municipality to making operating expenditures in a future fiscal year and exceeds either \$5,000,000, or a term of 5 years;
- (iii) there is legislative requirement for Council to approve the award; or
- (iv) the CAO is of the opinion that the award is a matter best dealt with by Council.

Section 31 of Administrative Order 2022-012-ADM The Procurement Policy states:

- (1) The Director of Procurement shall provide a report to the Council members, at least quarterly, containing a list of:
 - (a) all awards approved by the CAO;
 - (b) all awards exceeding \$100,000; and
 - (c) all awards exceeding \$50,000 resulting from Alternative Procurement.
- (2) The report shall show the name of the contract, the name of the successful supplier, the amount of the contract, and the budgetary estimate.

ATTACHMENTS

Appendix A - Award of Contracts - Quarterly Report – January 1, 2025 to March 31, 2025.

Award of Contracts - Quarterly Report
January 2025 to March 2025

Appendix A

Tenders Title of Report	Name of Company	Bid Price (net HST)	Budget/Cost Estimate	Account #	Details/ Cost Share Amount
Executive Director Awards over \$100,000					
Award Request for Procurement 2025-0016 Hydro-seeder supply and deliver.	Norquip Supply Ltd.** Rittenhouse	\$19,074* \$23,807	\$20,000	W182	Lowest cost qualified bidder
<input checked="" type="checkbox"/> Award Request for Procurement 2024-0670 Community Recreation Exercise Equipment	Johnson Health Technologies Canada Inc** Spartan Fitness Kinetic Solutions Fitness Superstore Inc. LIVun Ltd.	\$26,382* \$29,565 \$32,866 \$38,573 \$39,212	\$45,625	D140	Highest scoring qualified bidder
Award Request for Procurement 2024-0683 Hoist Removal - Waverley to Thornhill Location Reinstallation	Precision Hydraulics Ltd.**	\$12,587*	\$95,000	CB200015	Lowest cost and only bidder
Award Request for Procurement 2024-0654 Consulting Services for Conceptual Design of HSW Depot	Dillon Consulting Limited**	\$28,681*	\$35,000	R334	Lowest cost and only bidder
Award Request for Procurement 2025-0001 Mintor 6 Pagers	Wi-Com** LMR Communications HiTech	\$52,117* \$62,863 \$58,922	\$26,058	F190	Lowest cost qualified bidder
<input checked="" type="checkbox"/> Award Request for Procurement 2024-0471 Fire Station No. 19 Structural Repairs	Wilcraft Concrete Services** MBA GROUP LTD Avondale Construction Limited Duron Atlantic Limited	\$208,534* \$249,765 \$315,048 \$779,016	\$450,000	CB000088	Highest scoring qualified bidder
<input checked="" type="checkbox"/> Award Request for Procurement 2024-0658 Furniture & Equipment - Beechville Lakeside Timberlea Community Centre	Ergoworks** Grand & Toy	\$127,984* \$145,702	\$200,000	CB210021	Highest scoring qualified bidder
<input checked="" type="checkbox"/> Award Request for Procurement 2024-0698 - Structural Steel Enhancements - SBC	Demney Steel Limited**	\$99,999*	\$100,000	CB200008	Highest scoring and only bidder

<input checked="" type="checkbox"/> Award Request for Procurement 2024-0657 Scotiabank Centre - Audio Visual Electrical Upgrades	Rockingham Electric Ltd. ** Carvery's Construction	\$195,800* \$426,790	\$325,000	CB200008	Highest scoring qualified bidder
<input checked="" type="checkbox"/> Award Request for Procurement 2024-0677 RFP HRM-2024-0677 Public Works Facility Needs Assessment	Stirling Rothesay Consulting** KPMG LLP	\$129,210* \$142,234	\$100,000	R100	Highest scoring qualified bidder
<input checked="" type="checkbox"/> Award Request for Procurement 2024-0580R Halifax Immigration Partnership strategic planning development	Group ATN Consulting Inc.** Crestview Strategy Inc.	\$30,634* \$31,286	\$30,000	E402	Highest scoring qualified bidder
Award Request for Procurement 2024-0708 High Rise Kits for New Engines	K&D Pratt** Safety Source	\$12,665* \$17,877	\$12,665	CE200004	Lowest cost qualified bidder
<input checked="" type="checkbox"/> Award Request for Procurement 2024-0623 Design and Engineering for Decommissioning of Organics Facilities	Dillon Consulting Ltd** GHD limited	\$146,065* \$235,834	\$282,949	CB230029	Highest scoring qualified bidder
<input checked="" type="checkbox"/> Award Request for Procurement 2025-0032 Multipurpose Mower	Advanced Sales Equipment** Green Diamond Equipment	\$44,486* \$45,260	\$30,000	CE200001	Highest scoring qualified bidder
<input checked="" type="checkbox"/> Award Request for Procurement 2024-0701 Sound System Upgrade - Greenfoot Energy Centre	Holland Audio Productions** Sykes Audio Visual Solutions SOLOTECH INC. Ivan's Camera Ltd "Ivan's AV"	\$64,424* \$100,303 \$110,353 \$168,126	\$55,000	CB200013	Highest scoring qualified bidder
<input checked="" type="checkbox"/> Award Request for Procurement 2024-0589 Engineering and Landscape Architecture Services for Design of Cole Harbour Common Sports Field and Stormwater Management Facilities	CTQ Consultants Ltd. DesignPoint Engineering & Surveying Ltd. Glenn Group Ltd. R.V. Anderson Associates Ltd.**	n/a n/a n/a \$207,712*	\$250,000	CZ230600	Highest scoring qualified bidder
<input checked="" type="checkbox"/> Award Request for Procurement 2024-0640 Design Services - As-built Drawing Information	WSP** Design Point Harborside	\$71,238* \$115,151 \$161,941	\$140,000	CR200006	Highest scoring qualified bidder
<input checked="" type="checkbox"/> Award Request for Procurement 2024-0287 Highest scoring qualified bidder	Avondale Construction Limited Greytop Commercial Construction Heritage Restoration Inc. Matheson Windows & Doors (2006) Limited**	\$215,733 \$224,062 \$271,821 \$164,095*	\$156,429	CB220002	Highest scoring qualified bidder

	Schooner General Contracting	\$310,035			
☑ Award Request for Procurement 2025-0064 Rigid Inflatable Boat	RIB Pro Inc.** Seamaster's Services Limited	\$24,161* \$54,206	\$36,000	CV240004	Highest scoring qualified bidder
☑ Award Request for Procurement 2024-0702 Tow Behind Top Dresser	Green Diamond Equipment** Nova International Ltd	\$26,066* \$50,798	\$24,507	W186	Highest scoring qualified bidder
☑ Award Request for Procurement 2024-0582 Landscape Maintenance - Sackville Sports Stadium	Edmonds Landscape & Construction Services** Changing Seasons Landscaping Services Ltd. Night Vision Clean Maintenance Ltd. Stephen Morris Landscaping 13850510 Canada Inc.	\$38,532* \$54,750 \$80,717 \$76,025 \$137,658	\$36,000	W191	Highest scoring qualified bidder
☑ Award Request for Procurement 2024-0706 Recreation Space Renovation	Jim Kimber Construction** MBA GROUP LTD Greytop Commercial Construction Avondale Construction Limited PMco Inc EllisDon Corporation Greendale Resources Inc. Flagship Construction	\$489,990* \$558,200 \$566,143 \$587,381 \$577,131 \$678,000 \$791,000 \$721,577	\$550,000	CB240002	Highest scoring qualified bidder
☑ Award Request for Procurement 2025-0056 Astral Drive Elementary School Playground	PlayPower LT Canada Inc.** 3297145NS LTD (Terra Industrial) Cobequid Dirt Road Tessier	\$248,292* \$249,244 \$212,447 \$248,305 \$249,244	\$250,000	CP200001	Highest scoring qualified bidder
☑ Award Request for Procurement 2024-0644 Halifax Common Skate Park Replacement Design-Build	Mills & Wright Landscape Architecture Inc.** New Line Skateparks Inc. California Skateparks	\$175,555* \$203,358 \$490,855	\$200,000	CP200002	Highest scoring qualified bidder
☑ Award Request for Procurement 2025-0050 Rising Sun Trail Park playground	PlayPower LT Canada Inc. Cobequid Dirt Road Contracting Ltd.** Eastern Fence Erectors Elmsdale Landscaping Ltd.	\$146,756 \$170,476 \$171,446* \$172,072 \$172,072	\$175,000	CP200001	Highest scoring qualified bidder

☑ Award Request for Procurement 2025-0048 Hail Pond Park playground	PlayPower LT Canada 3297145NS LTD (Terra Industrial)** Dirt Road Contracting Limited Eastern Fence Erectors	\$137,185 \$139,743* \$139,535 \$139,743	\$140,000	CP200001	Highest scoring qualified bidder
☑ Award Request for Procurement 2025-0055 Starboard Drive Park playground	PlayPower LT Canada** 3297145NS Ltd (Terra Industrial) Dirt Road Contracting Limited Eastern Fence Erectors Cobequid Trail Consulting Tessier	\$126,703*	\$150,000	CP200001	Highest scoring qualified bidder
☑ Award Request for Procurement 2025-0678 Demolition of Former School Bus Garage	3302835 NS Ltd. Bluden Construction Capital Demolition & Environmental Services Dexter Construction Ground Force Property IQ Environment Leading Edge Excavation Starfish Demolition** Total One Contracting Verhagen Demolition	\$208,800 \$269,709 \$207,450 \$145,200 \$224,993 \$219,562 \$138,959 \$99,743* \$166,730 \$188,210	\$265,562	CB190009	Highest scoring qualified bidder
☑ Award Request for Procurement 2024-0675 Liverpool Street Local Street Bikeway 30%, 60%, and Detailed Design	Englobe Corp.** EXP Services Inc. Parsons Inc. WSP Canada Inc.	\$105,850*	\$150,000	CR200007	Highest scoring qualified bidder
☑ Award Request for Procurement 2024-0692 Beach and Baseline Water Quality Analysis	AGAT Laboratories Bureau Veritas Canada (2019) Inc.**	\$232,480 \$194,930*	\$400,000	D935	Highest scoring qualified bidder
☑ Award Request for Procurement 2025-0192 Rescue Equipment	Hercules SLR Inc.** Spartan Wire Rope	\$22,860* \$24,712 \$24,017	\$22,860	F116	Lowest cost qualified bidder
☑ Award Request for Procurement 2024-0697 Mechanical Weed Harvesting 2025	Eurocan Bio-Marine Inc.**	\$156,429*	\$520,000	D935	Highest scoring qualified bidder

☑ Award Request for Procurement 2024-0693 Detailed Design of LFG Treatment	Dillon Consulting Ltd** Comcor Environmental Ltd	\$202,132* n/a	\$104,286	CW190004	Highest scoring qualified bidder
☑ Award Request for Procurement 2025-0095 Street Recapitalization and Traffic Calming	Cumberland Paving & Contracting** Dexter Construction Company Ocean Contracting Ltd Basin Contracting Ltd Atlantic Road Construction & Paving Ltd	\$375,039* \$405,529 \$420,725 \$437,725 \$519,792	\$550,000	CR200006	Highest scoring qualified bidder
☑ Award Request for Procurement 2024-0712 Tractor Trailer for CANTF-5 Halifax Heavy Urban Search and Res	Nova Enterprises Ltd**	\$300,657*	\$65,179 <u>\$195,536</u> \$260,715	F115 CE200005	Highest scoring and only qualified bidder
☑ Award Request for Procurement 2025-0002 Traffic Calming – Phase 1	Ocean Contractors** Landworks Excavation Cumberland Paving Basin Contracting ARCP Ltd. Dexter Construction	\$513,755* \$492,498 \$530,825 \$540,034 \$602,811 \$631,289	\$583,774	CT190006	Highest scoring qualified bidder
☑ Award Request for Procurement 2025-0008 Hillsboro Dr (Hwy 7- Karen) – Street Recapitalization & Transit Bus Stop Improvement	Dexter Construction Co.** ARCP-Atlantic Road Construction & Paving Ltd Cumberland Paving & Contracting Ocean Contractors Limited Basin Contracting Limited	\$842,911* \$872,399 \$977,410 \$995,615 \$1,182,827	\$600,000 <u>\$457,000</u> \$1,157,000	CR200006 CM190002	Highest scoring qualified bidder
☑ Award Request for Procurement 2025-0054 Dr Gerald J Lebrun Centre Park playground	Dirt Road Contracting #2** PlayPower LT Canada Dirt Road Contracting #1 3297145NS LTD (Terra Ind.) Cobequid Trail Consulting Eastern Fence Erectors Tessier	\$189,279* \$171,534 \$189,696 \$189,801 n/a n/a n/a	\$172,000	CP200001	Highest scoring qualified bidder
☑ Award Request for Procurement 2024-0680 Highland Park Basketball Court – Rehabilitation	Ocean Contractors Limited** Dexter Construction Company Cumberland Paving and Contracting Basin Contracting Limited	\$575,596* \$726,018 \$741,589 \$778,698	\$350,000 <u>\$200,000</u> \$550,000	CP200001 CP210013	Highest scoring qualified bidder

<input checked="" type="checkbox"/> Award Request for Procurement 2025-0051 Prospect Road Elementary School Playground	3297145NS Ltd.** Dirt Road Elmsdale Landscaping PlayPower LT Canada Tessier Recreo-parc Eastern Fence Erectors	\$198,143*	\$200,000	CP200001	Highest scoring qualified bidder
<input checked="" type="checkbox"/> Award Request for Procurement 2025-0053 Smokey Drive Elementary School Park Playground	PlayPower LT Canada** 3297145NS Ltd (Terra Industrial)	\$383,774* \$391,073	\$350,000 <u>\$15,000</u> \$365,000	CP200001 CZ230600	Highest scoring qualified bidder
<input checked="" type="checkbox"/> Award Request for Procurement 2025-0049 Fairview Heights Elementary School Park Annex Playground	PlayPower LT Canada** 3297145NS Ltd (Terra Industrial) Tessier Recreo-Parc	\$390,428* \$388,987 \$383,176	\$400,000 <u>\$15,000</u> \$415,000	CP200001 CZ230600	Highest scoring qualified bidder
<input checked="" type="checkbox"/> Award Request for Procurement 2025-0045 Ross Road School Park Playground	PlayPower LT Canada 3297145NS Ltd. Dirt Road Cobequid Elmsdale Landscaping Tessier Recreo-parc Eastern Fence Erectors	\$314,832*	\$300,000 <u>\$15,000</u> \$315,000	CP200001 CZ230600	Highest scoring qualified bidder
Award Request for Procurement 2025-0205 Disposal & Moving of Furniture	Ergoworks** Hoyt's Moving & Storage and Dinka Enterprise Inc.	\$11,173* \$11,889	\$10,000	CB200009	Lowest cost qualified bidder
<input checked="" type="checkbox"/> Award Request for Procurement 2025-0040 Mumford Terminal Interim Accessibility Expansion	Englobe Corp.** Parsons Inc. Dillon Consulting Ltd.	\$256,423*	\$400,000 <u>\$130,000</u> \$413,000	CB000016 CB220004	Highest scoring qualified bidder
CAO Awards					
<input checked="" type="checkbox"/> Award Request for Tender 2024-0440 Construction Services - Lockview Fieldhouse	MBA Group** Avondale Construction Blunden Construction Ellis Don Flagship Construction Maxim Construction PCL Constructors	\$1,088,538* \$1,205,044 \$1,109,604 \$1,444,766 \$1,364,061 \$1,394,304 \$1,328,604	\$1,000,000	CP240001	Awarded to the highest scoring bidder
<input checked="" type="checkbox"/> Award Request for Proposal 2024-0213 Forum Redevelopment- Phase I	Pomerleau Inc** Marco Group EllisDon	\$6,692,734*	\$10,000,000	CB190013	Awarded to the highest scoring bidder

<input checked="" type="checkbox"/> Award Request for Quotation Standing Offer 2024-0653 Janitorial Services Multiple Locations	Imperial Cleaners**	\$1,265,270* for Group 1 <u>Group 1</u> Bedford/ Hammonds Plains Centre Northbrook Ctr. \$1,747,364* for Group 2 <u>Group 2</u> Ferry Boats Halifax Ferry Terminal Woodside Ferry Terminal <u>Total</u> \$3,012,634*	\$1,014,073 Group 1 \$1,441,126 Group 2 <u>Total</u> \$2,455,199	W200/R661/ R682	Awarded to the highest scoring bidder (five-year award)
<input checked="" type="checkbox"/> Award Request for Proposal 2024-0311 Downtown Dartmouth Waterfront Revitalization Project	Fathom Studio** DIALOG Architecture Engineering Interior Design Planning EastPoint Happy City Lab Hatch Parsons Smart Density	\$758,824*	\$350,000	CR240001	Awarded to the highest scoring bidder
<input checked="" type="checkbox"/> Award Request for Quotation Standing Offer 2024-0634 Janitorial Services - Alderney Gate	Imperial Cleaners** Elejorde GDI Custom Clean Atlantic ZM Supreme Deep Down Cleaning Easy Care Carpet Cleaners	\$2,663,256*	\$2,752,926	W200 R682	Awarded to the next highest scoring bidder (five-year award)
<input checked="" type="checkbox"/> Award Request For Proposal Invitational 2024-0242 HR Project Phase 2 - Technical Implementation Partner	IBM Canada** HR Path PriceWaterhouseCooper	\$300,385*	\$285,000	CI200002	Awarded to the highest scoring proponent

<input checked="" type="checkbox"/> Award Request for Proposals 2024-0617 Animal Shelter Services and After Hour Response	Nova Scotia SPCA**	\$1,649,988* (for three years)	\$2,500,000	S420	Awarded to the highest scoring and only bidder
<input checked="" type="checkbox"/> Award Request for Tender 2025- 0137 Alderney Gate 2nd Floor Office Renovation	MBA Group** PMco Inc Jim Kimber Construction Greytop Construction Blunden Construction	\$2,280,699* \$2,451,025 \$2,454,904 \$2,540,993 \$2,660,004	\$3,200,000	CB190011	Awarded to the highest scoring bidder
Council Awards					
Alternative Awards					
Alternative Procurement 2025-0113 Dry Docking vessel Craig Blake to repair the Propulsion Unit	Voith Turbo	\$367,262		MF250113	Alternative Procurement
Alternative Procurement 2025-0090 Forensic Technology(Canada) Inc.	CIBIN Cartridge Cases Acquisition	\$280,847		CE190002	Alternative Procurement
Alternative Procurement 2024-0372 Workplace Management Solution	Envoy	\$251,110		CI200004	Alternative Procurement
Alternative Procurement 2025-0101 TMR Radio Programing	Bell Mobility Inc.	\$161,486		CE240001	Alternative Procurement
Alternative Procurement 2025-0092 Building Optimization Measures for CGC(Johnson Control Metasys BAS)	Johnson Controls Ltd	\$135,000		CZ230100	Alternative Procurement
Alternative Procurement 2025-0100 Renovation project for Duke Tower - Suite 408	Crombie Reit	\$133,400		CB190011	Alternative Procurement
Alternative Procurement 2025-0151 BRT consulting services	Access Planning Ltd	\$130,000		CM000018	Alternative Procurement

Alternative Procurement 2024-0421 Repair Collision damage for vehicle 14-561E	Nova Truck Centres	\$60,384		R981	Alternative Procurement
Alternative Procurement 2025-0094 Engineered Traffic Poles, Truss Arms, transformer bases and anchor bolts	Traffic Structures Limited	\$54,625		CT200003	Alternative Procurement
Alternative Procurement 2025-0081 Opticom Equipment as it was not renewed by Traffic and essential for fire vehicles	Electromega Ltd	\$54,350		CT190004	Alternative Procurement
Alternative Procurement 2025-0197 Green shores training for SMU, provided only by TCA outside of BC	Saint Mary's University	\$50,500		CZ230600	Alternative Procurement
Award Request for Standing Offer 2024-0260 Voith Parts & Service	Voith Canada	\$450,000 (est. cost per year)		R661 CM200007	Awarded by Alternative Procurement means to vendors capable of supplying these parts
Net Total		\$28,792,151	\$32,912,555		

* Recommended Bidder

** Amount of Award

*** ☒ Social Value

N/A – Standing offers have no guaranteed spend; expenses covered through operations. All reports involving project funding were reviewed, and confirmed, by staff in Finance. Funding for these projects is available in the approved Project or Operating budget. In instances where only 1 bid was received, the business unit and procurement have reviewed the submission to ensure it represents best value for the municipality. Note that Alternative Procurement Awards show no assigned budget due to the unplanned nature of the procurement. For RFP award reports – Effective October 1, 2019, to protect the confidentiality of the bids/proposals and to ensure compliance with the Procurement policy, HRM RFP award reports will only contain the names of those who submitted proposals and the value of the winning submission. Award reports for Request for Tender and Request for Quotation will continue to contain the value of all qualified bids (as communicated to Mayor and Council on September 16, 2019).